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 Great Results.



March
2013

Residential Sales by Price

Price Range \$	2013	2012
0 to 200,000	2	3
200,000 to 240,000	9	4
240,001 to 280,000	12	13
280,001 to 320,000	28	21
320,001 to 360,000	41	42
360,001 to 400,000	27	33
400,001 to 440,000	20	27
440,001 to 480,000	24	23
480,001 to 520,000	17	19
520,001 to 560,000	8	14
560,001 to 600,000	5	10
600,001 to 999,999	24	23
1 million and over	4	1

Real Estate Stats Last Month

Average house price last month	\$415,845	\$437,267
Median house price last month	\$380,000	\$404,950
Houses listed last month	357	378
Average mobile home price	\$92,363	\$59,225

Residential Sales (Year To Date)

Type	2013	2012
Acreage/House	8	13
Townhouse	63	74
Condo	78	94
Lots	19	23
Mobile Homes	17	24
Residential	221	232
Residential (Waterfront)	0	0
Timeshares	0	0
TOTAL	406	460

Active Listings

Res	Mobiles	Strata	Lots
1320	169	1183	473

IT'S OUR BIRTHDAY

YEARS OF HELPING YOU HOME

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The Real Estate Report

Spring and Selling are In the Air!

Spring is upon us and peoples' thoughts turn towards buying a home.

As the grey clouds of winter part over the Okanagan, spring is in the air. Spring can be a great time of year to sell your house. Many buyers look in the spring, hoping to complete their purchase so that they can enjoy the beautiful summer and be settled before Fall. With that in mind, here are 5 great inexpensive tips for getting your home ready to sell in the Spring:

- 1) Start at the curb and work your way in. This means sweeping away the extra gravel left from winter road crews and cleaning the debris that may be left over from fall or winter storms from the walkways.
- 2) Take care of the landscaping. Rake away the dead grass, mow the lawn and get rid of any lingering dead leaves.

3) Make those floors sing. Give your hardwood or laminate floors a good polishing and shampoo the carpets or area rugs to give the house that fresh feel.

4) Brighten up the place. Make sure all the windows are clean and the window coverings are dust free so all that natural light can come in. Cut and strategically place some fresh flowers to add some color and spring smells.

5) Spring cleaning time! Spring is the perfect time to declutter the inside of your home. Simplify your decorations and get rid of any unneeded piles that may have built up around the house over the last few months.

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