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 Wolter**
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April
2013

Residential Sales by Price

Price Range \$	2013	2012
0 to 200,000	5	6
200,000 to 240,000	7	13
240,001 to 280,000	18	24
280,001 to 320,000	35	44
320,001 to 360,000	69	60
360,001 to 400,000	53	47
400,001 to 440,000	49	45
440,001 to 480,000	38	43
480,001 to 520,000	39	23
520,001 to 560,000	25	18
560,001 to 600,000	13	10
600,001 to 999,999	45	37
1 million and over	3	5

Real Estate Stats Last Month

Average house price last month	\$416,363	\$456,568
Median house price last month	\$400,066	\$415,000
Houses listed last month	477	457
Average mobile home price	\$88,996	\$90,358

Residential Sales (Year To Date)

Type	2013	2012
Acreage/House	14	17
Townhouse	114	112
Condo	136	172
Lots	36	36
Mobile Homes	33	44
Residential	375	399
Residential (Waterfront)	2	2
Timeshares	0	0
TOTAL	710	782

Active Listings

Res	Mobiles	Strata	Lots
1489	191	1211	458

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The Real Estate Report

New Beginnings, a Fresh New Look

With the sunshine starting to warm the valley, many have started to revitalize and refresh their homes.

Often we become complacent with our wardrobe, our routine, our home, but there are two kinds of home-owners. There are those who keep deep roots, and dwell in one home for years upon years, and those who take wing and enjoy the excitement of new beginnings for a growing family, or closer commute to work or school. Regardless as to who you may be, here are some concepts to consider when commencing new beginnings, and a fresh new look.

recycle some items to make way for a better flow in your home. Setting aside some of your items and keeping out some seasonal whimsy is delightful and creates a great vibe. Be judicious, as too many layers will create confusion, or uncertainty as to what you want the focus to be. In doing this small task, you can change freshness and renewal. Further, if you place an item in a spot in your home that you give more positive attention too, you are actually creating a positive experience towards the item, and evidently towards your home and yourself.

You have probably read over and over, how we need to de-clutter our homes for a cleaner look. I am going to suggest that you store or

Let's make the leap! Pass on those items that are not a 10 in your life!

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