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Great Results.



# JANUARY 2021

## Residential Sales by Price (Year To Date)

Price Range	2020	2019
\$280,000 to \$319,000	2	8
\$320,000 to \$359,000	13	12
\$360,000 to \$399,000	20	24
\$400,000 to \$439,000	30	52
\$440,000 to \$479,000	54	82
\$480,000 to \$519,000	87	126
\$520,000 to \$559,000	122	177
\$560,000 to \$599,000	166	172
\$600,000 to \$699,000	507	415
\$700,000 to \$799,000	466	318
\$800,000 to \$899,000	297	171
\$900,000 to \$999,000	169	100
\$1 million and over	430	171

## Real Estate Stats Last Month

Average house price	\$854,387	\$679,304
Median house price	\$770,000	\$630,750
Average Mobile Home price	\$218,803	\$140,393
Houses listed	180	124

## Residential Sales (Year To Date)

Type	2020	2019
Acreage/House	129	113
Townhouse	1,027	791
Condo	1,333	1,181
Lots	306	163
Mobile Homes	242	247
Residential	2,758	2,045
Residential (Waterfront)	88	38
<b>TOTAL</b>	<b>5883</b>	<b>4578</b>

## Active Listings

Res	Mobiles	Strata	Lots
410	52	537	181

Okanagan Mainline Real Estate Board Stats  
Not intended to solicit properties already listed for sale.

# THE REAL ESTATE

# REPORT



## MAKE YOUR DREAM HOME A REALITY IN 2021

*Take steps this year towards achieving your dream*

After the many struggles of 2020, it's important to have something to look forward to in 2021. The times we are in make us realize that life is short and the value of making the most of the time we are given. Why not bring your dream home closer to reality this year with these practical ideas:

### Envision

Don't allow the ideal of your home to remain nebulous. With no target to aim for, nothing is achieved. Take time to crystalize your dreams and actually write down what you want in a home. You can make this a family stay-at-home activity where everyone gets to brainstorm and invest their ideas. You may want to inspire yourself with home magazines and websites, even making a vision board that contains the elements that are important to each one of you.

### Clarify

We would love to help you make your vision a reality. As REALTORS®, we can give you a clear understanding of the market, current cost and availability of the features that are important to you. This past year has presented some unique opportunities in the real estate market that we can aid you in maximizing. We can also help you chart a path towards your goal, strategizing the steps it will take to bring you home.

### Take stock

With a clearer picture of cost and next steps, you are ready to sit down with a financial advisor or other expert and take stock of where you are at financially. Some are finding after the movement restrictions that their disposable income has increased because of less gasoline costs, entertainment spending, holidays, etc. Make a plan to invest any extra disposable income towards making this dream a reality.

