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# MARCH 2021

## RESIDENTIAL SALES BY PRICE (YEAR TO DATE)

| PRICE RANGE                | 2021 | 2020 |
|----------------------------|------|------|
| \$280,000 to \$439,999     | 4    | 3    |
| \$440,000 to \$479,999     | 3    | 8    |
| \$480,000 to \$519,999     | 6    | 9    |
| \$520,000 to \$559,999     | 12   | 26   |
| \$560,000 to \$599,999     | 14   | 14   |
| \$600,000 to \$699,999     | 73   | 54   |
| \$700,000 to \$799,999     | 78   | 34   |
| \$800,000 to \$899,999     | 63   | 24   |
| \$900,000 to \$999,999     | 37   | 17   |
| \$1,000,000 to \$1,199,999 | 47   | 9    |
| \$1,200,000 to \$1,399,999 | 39   | 8    |
| \$1,400,000 to \$1,599,999 | 23   | 5    |
| \$1,600,000 to \$1,799,999 | 12   | 0    |
| \$1,800,000 to \$1,999,999 | 2    | 1    |
| \$2,000,000+               | 7    | 2    |

## REAL ESTATE STATS LAST MONTH

|                        | 2021      | 2020      |
|------------------------|-----------|-----------|
| Average House Price    | \$904,926 | \$734,787 |
| Median House Price     | \$819,625 | \$659,750 |
| Avg. Mobile Home Price | \$196,470 | \$159,800 |
| Houses Listed          | 349       | 287       |

## RESIDENTIAL SALES (YEAR TO DATE)

| TYPE                     | 2021 | 2020 |
|--------------------------|------|------|
| Acreage/House            | 24   | 9    |
| Townhouse                | 199  | 88   |
| Condo                    | 293  | 152  |
| Lots                     | 92   | 24   |
| Mobile Homes             | 26   | 20   |
| Residential              | 478  | 238  |
| Residential (Waterfront) | 7    | 5    |
| TOTAL                    | 1119 | 536  |

## ACTIVE LISTINGS

| RES | MOBILE | STRATA | LOTS |
|-----|--------|--------|------|
| 388 | 58     | 556    | 180  |

Stats: February 2021 vs February 2020

Source: Association of Interior REALTORS® – Central Okanagan

NOTE: this representation is based in whole or in part on data generated by the Association of Interior REALTORS®, which assume no responsibility for its accuracy.

# THE REAL ESTATE REPORT



WE ARE ALL IN THIS TOGETHER

*These creative ideas will help you connect with those in need*

As we near the end of winter in the Okanagan, the season has felt longer for many due to lockdowns and restrictions. Despite the glimmerings of hope that new vaccines can open our lives again, there are many who are suffering at home in loneliness and isolation. This next (hopefully last) leg of the Covid journey may prove to be the toughest yet. More than ever, we need to be aware of those in our circles who need support. Here are a few ideas for ways to cultivate a sense of togetherness, even when we can't be fully present as we would like:

### Bored to board

There are many ways to have fun together online. Hosting a games night can be a stimulating way to break up the monotony. Sites like Cardzmania, Board Game Arena and Colonist have free options with no download required. Using Zoom or another online chat along with your game adds an interactive element. Another fun idea for those with Netflix, Disney+ or Hulu is the Chrome extension Teleparty, which allows you to watch with a group of people, all playing and pausing at the same time with a chat available on the side.

### Clockwork connection

Having a regular commitment to connect with those most isolated can make a big difference. Not everyone will reach out for help. Some may feel like they are being a nuisance, while others struggle to give voice to their needs. Having a weekly or bi-monthly appointment to look forward to can add an anchor of positivity.

### Creative recreating

While it may not be as good as in-person, you can get creative at home with a variety of shared activities. Host a wine club centred around the same wine, take book club online, or even cook and share a meal simultaneously.



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Not intended to solicit properties already listed for sale.