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# **MARCH 2022**

### RESIDENTIAL SALES BY PRICE (YEAR TO DATE)

| PRICE RANGE                  |            | 2022 | 2021    |  |  |  |
|------------------------------|------------|------|---------|--|--|--|
| \$280,000 to \$439,999       |            | 3    | 3       |  |  |  |
| \$440,000 to \$479,999       | )          | 1    | 3       |  |  |  |
| \$480,000 to \$519,999       |            | 2    | 4       |  |  |  |
| \$520,000 to \$559,999       |            | 3    | 10      |  |  |  |
| \$560,000 to \$599,999       | )          | 4    | 14      |  |  |  |
| \$600,000 to \$699,999       | )          | 9    | 73      |  |  |  |
| \$700,000 to \$799,999       |            | 15   | 77      |  |  |  |
| \$800,000 to \$899,999       | )          | 35   | 64      |  |  |  |
| \$900,000 to \$999,999       | )          | 49   | 39      |  |  |  |
| \$1,000,000 to \$1,199,9     | 99         | 69   | 43      |  |  |  |
| \$1,200,000 to \$1,399,9     | 999        | 62   | 37      |  |  |  |
| \$1,400,000 to \$1,599,9     | 999        | 40   | 21      |  |  |  |
| \$1,600,000 to \$1,799,9     | 99         | 12   | 11      |  |  |  |
| \$1,800,000 to \$1,999,9     | 99         | 8    | 2       |  |  |  |
| \$2,000,000+                 |            | 21   | 7       |  |  |  |
| REAL ESTATE STATS LAST MONTH |            |      |         |  |  |  |
|                              | 2022       |      | 2021    |  |  |  |
| Average House Price          | \$1,251,71 | 3 \$ | 904,864 |  |  |  |
| Median House Price           | \$1,140,00 | 0 \$ | 819,625 |  |  |  |
| Avg. Mobile Home Price       | \$283,91   | 7 \$ | 196,470 |  |  |  |
| Houses Listed                | 314        |      | 349     |  |  |  |

#### RESIDENTIAL SALES (YEAR TO DATE)

| ТҮРЕ                     | 2022 | 2021 |
|--------------------------|------|------|
| Acreage/House            | 28   | 24   |
| Townhouse                | 166  | 199  |
| Condo                    | 270  | 289  |
| Lots                     | 80   | 91   |
| Mobile Homes             | 32   | 26   |
| Residential              | 388  | 478  |
| Residential (Waterfront) | 5    | 7    |
| TOTAL                    | 969  | 1114 |

# **ACTIVE LISTINGS**

| RES | MOBILE                                 | STRATA | LOTS |  |  |  |
|-----|--|--------|------|--|--|--|
| 306 | 46                                     | 274    | 74   |  |  |  |
|     | Stats: February 2022 vs Fe bruary 2021 |        |      |  |  |  |

Source: Association of Interior REALTORS® – Central Okanagan NOTE: this representation is based in whole or in part on data generated by the Association of Interior REALTORS®, which assume no responsibility for its accuracy. THE REAL ESTATE REPORT

# **STAGE YOUR HOME FOR SPRING PART 1**

# Inject the newness of spring into your home's interior

With March in the Okanagan come dreams of spring. And even though the weather hasn't fully cooperated yet, it's not too early to bring new life to your home. Whether you're taking advantage of the spring market or just seasonally sprucing up, here are some great tips:

# See the Change

You don't always have to make big changes to see a real difference. Energize your décor through adding seasonally appropriate accent pieces. Change the throw pillows or blankets, add some bright flowers or fruit bowls to add some fresh colours.

# Let the Sunshine In

Yes, you guessed it – window cleaning time. Give the windows a good wash to allow maximum light into your home. Also consider cleaning the blinds and curtains. You would be surprised how you can go from drab to fresh just by getting some of the stains and spots out of your window coverings.



# I Like to Move It

Think outside the box by rearranging your current home décor. Changing the layout of a room can revitalize it, as your eyes and brain can get tired of seeing the same old furniture arrangement. Switch some art pieces and displays from one room to another. Don't worry if everything doesn't match perfectly – sometimes eclectic works! Live in it for a bit and then make more adjustments as needed.

# Simple Joys

We can never say it enough: declutter, declutter, declutter. Spring is a great time to do a clutter audit on your home. Look around with the eyes of a visitor and get a bit ruthless to rid yourself of unnecessary piles and items. A good rule of thumb is if you haven't touched it in a week then it needs to be discarded or put away out of sight.





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